

FAEGRE BAKER  
DANIELS

# M&A | 2016 CONFERENCE

MINNEAPOLIS ▶ NOVEMBER 16

## PANELIST & MODERATOR BIOGRAPHIES

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## Guy Broadbent

President & Chief Executive Officer | Vector Advisors

Guy has over 25 years of executive leadership and investment experience in specialty materials and life science technologies, ranging from large public companies, through mid-market private equity as well as early stage venture capital.

He was most recently President and CEO of Argotec LLC, a producer of specialty polyurethane films. Guy acquired Argotec together with PE firm Wind Point Partners, and doubled the business before it was acquired by SWM in 2015. Prior to this he was President and CEO of Xcellerex Inc., a Kleiner Perkins backed life sciences technology company which revolutionized biotech manufacturing technology. Xcellerex was sold to GE Healthcare in 2012.

Guy has held board positions at a number of successful private equity and venture backed companies such as Gallus Biopharmaceuticals, Environmental Express and Blue Sky Biotech and is currently on the board of Thrive Bioscience, Sample6 and Aurora Plastics. Guy is an Executive Advisory Partner with Wind Point Partners and, through his company Vector Advisors, he also provides advice, executive coaching and investment to a number of other companies.

Earlier in his career Guy was a senior executive at Thermo Fisher Scientific from 2000-2009 and before that held various commercial and general management positions at Honeywell International and General Electric.



## Morgan Burns

Morgan Burns | Faegre Baker Daniels

Morgan Burns counsels clients in many areas of corporate law, including mergers and acquisitions, capital markets transactions, securities regulation and corporate governance.

### Mergers & Acquisitions

Morgan represents buyers, sellers and financial advisors in a wide variety of domestic and international M&A transactions — from purchases and sales of both private and public companies to carve-out transactions and joint ventures. These transactions have spanned a wide range of industries, including software and hardware technology, business services, health care services, medical technology, retail, consumer products, publishing, manufacturing, telecom and financial services.

His client roster in significant M&A transactions includes UnitedHealth Group, General Mills, H.B. Fuller, FICO, Polaris Industries, Archer-Daniels-Midland, Gander Mountain, MTS Systems, EDMC, CarVal Investors, The Dolan Company, enstratius, GovDelivery and Vital Images.

### Capital Markets Transactions

Morgan represents issuers, underwriters, agents and investors in all types of capital markets transactions, including public and private offerings of equity, debt, units, convertibles and hybrid securities.

Morgan has most recently represented the issuer or underwriters in the IPOs of Proto Labs, Gordmans Stores, Electromed, Titan Machinery and Gander Mountain Company, as well as follow-on offerings by MTS Systems, Northern Oil and Gas, Motorcar Parts of America and iCAD. He has been counsel in multiple investment-grade debt, convertible and hybrid offerings by Archer-Daniels-Midland and other issuers. Among the lead underwriters Morgan has represented are Piper Jaffray & Co., Robert W. Baird & Co., Stephens Inc., Craig-Hallum Capital Group, RBC Capital Markets and Needham & Company.

### Securities Regulation & Corporate Governance

Morgan represents numerous public companies in their ongoing compliance with applicable legal and regulatory requirements. In this capacity, he advises companies in the areas of SEC periodic reporting, trading and disclosure practices, proxy regulation, Sarbanes-Oxley compliance, stock exchange listing requirements, investor relations and corporate governance matters. His clients include Archer-Daniels-Midland, FICO, Piper Jaffray, Northern Oil and Gas, MTS Systems, Life Time Fitness, Polaris Industries, SAIC and Insignia Systems.

[Read full biography](#)



## Andy Cantwell

Partner | Norwest Equity Partners

Andy is a Partner at Norwest Equity Partners (NEP), a leading middle market equity investment firm with \$7.1 billion in capital raised since 1961. He serves on the board of directors for several of NEP's current portfolio companies (The Edge Fitness Clubs, Minnesota Rubber & Plastics, Movati Athletic and Stanton Carpet Corporation), providing leadership and working with company management teams on strategic planning and growth execution. Andy evaluates investment opportunities in a broad array of industries, with a special focus on industrials, distribution and consumer.

Prior to joining NEP in 2006, Andy was with Northwestern Mutual Capital in the firm's Private Equity and Mezzanine Group where he executed a range of private equity and mezzanine investments across the United States and Europe. Prior to joining Northwestern, Andy was a vice president at ABN AMRO, an international commercial and investment bank. At ABN AMRO, he led and closed multiple leveraged and project finance transactions, totaling over \$7 billion, across North America, Latin America, and Asia.

Andy earned his B.B.A. from the University of Wisconsin – Madison and his M.B.A. from Kellogg School of Management, Northwestern University.



## Angie Castille

Partner | Faegre Baker Daniels

Angie Castille co-leads the firm's corporate international practice and cross-group International Team, focusing on international and cross-border transactions.

### International Transactions Experience

Angie counsels public and private companies, partnerships, joint ventures, offshore companies and other business entities on international transactions and general business matters, including share and asset acquisitions, establishment of joint ventures and foreign subsidiaries, contract manufacturing, licensing transactions, distribution and sales representative agreements. Recent matters include:

- Representation of CTB, Inc. in its acquisition of Meyn Holding B.V.
- Project manager for nonprofit charitable organization to assess regulatory and operational risk in over 20 jurisdictions
- Representation of U.S. manufacturer of defense vehicles in international government sales contracting and trade compliance programs
- Representation of chemicals company in joint ventures in Morocco and China and restructuring of global operations involving Brazil, France, Saudi Arabia and Spain
- Acquisition of Australian campus for U.S. nonprofit university
- Restructuring of global operations in 10 jurisdictions for Graco, Inc. in connection with \$650 million acquisition of Illinois Toolworks, Inc.

### International Trade Expertise

Angie also counsels clients on compliance with trade regulations, including product classifications, licensing and voluntary self-disclosures with BIS, OFAC and DDTC as well as the implementation of global compliance programs.

Angie co-chairs FaegreBD's firmwide international team, a cross-disciplinary group of lawyers and consultants who advise clients on international legal and regulatory issues.

### In-House Experience

Her practice is strengthened by in-house experience. From August 1999 through May 2000, she served as Associate General Counsel at Holy Cross Health System Corporation and was involved in the combination of Holy Cross Health System Corporation with Mercy Health Services to form Trinity Health Corporation.

[Read full biography](#)



## Michael W. Clausman

Senior Attorney | Hormel Foods Corporation

Michael W. Clausman is a Senior Attorney at Hormel Foods Corporation. Clausman is responsible for managing all legal aspects associated with the company's acquisitions and divestitures, both in the U.S. and abroad.

Clausman joined Hormel Foods in 2011 after spending eight years in private practice. While in private practice, he specialized in transactional law, including mergers and acquisitions and corporate finance. During that time, he worked as outside counsel on numerous acquisitions for Hormel Foods. He most recently managed the legal negotiations for the company's acquisition of Boulder-based Justin's, LLC, producer of specialty nut butter products, as well as Applegate Farms, LLC, a leading producer of natural, antibiotic-free meat and cheese offerings.

Clausman graduated with a bachelor's degree in finance from the University of Northern Iowa. He earned a juris doctor from the University of Minnesota Law School.



## Chrisanne Corbett

Managing Director | KPMG Corporate Finance

Chrisanne Corbett joined KPMG Corporate Finance in 1994 and currently leads the Diversified Industrials Practice and Private Equity Coverage team. Her experience covers a wide range of corporate finance transactions including mergers, acquisitions, divestitures, financings, and restructurings. Chrisanne has extensive international experience, having advised corporate clients based in India, China, Europe and the U.K. Her previous experience includes mergers and acquisitions with JPMorgan Chase and Mitsubishi Bank.

Chrisanne earned an M.B.A. from the Graduate School of Business at the University of Chicago and a B.B.A. in Finance from the University of Notre Dame.



## Chad Cornell

Managing Director | Goldner Hawn Johnson & Morrison

Chad joined GHJ&M in July 2013 as a full partner and is closely involved in the investment activities of the firm, serving on the board of directors of portfolio companies and working with portfolio company management teams.

Chad currently serves as a director of GHJ&M portfolio companies Animart and Universal Turbine Parts. Prior to joining GHJ&M, Chad spent ten years at Medtronic, Inc. in the Corporate Development Group. During his tenure at Medtronic, Chad supported the transaction activity of various Medtronic businesses and initiatives and led the Corporate Development Group for his last four years at Medtronic, where he had overall responsibility for all of Medtronic's global acquisition, divestiture, venture investment and strategic transaction activity. Chad started his career as a corporate lawyer with Sidley Austin in Chicago concentrating on mergers and acquisitions and securities offerings. He graduated from Marquette University and the University of Pennsylvania Law School. Chad is also a Certified Public Accountant and a Chartered Financial Analyst.



## Michael Dillahunt

Managing Director, Co-Head, Diversified Industrials & Services Investment Banking | Piper Jaffray

Michael Dillahunt is a managing director and co-head of Piper Jaffray diversified industrials and services investment banking. Dillahunt has over 20 years of advisory experience and has executed more than 100 transactions over the course of his career. He is also chairman of the firm's M&A group.

Prior to joining Piper Jaffray, Dillahunt practiced law in the New York office of Milbank, Tweed, Hadley & McCloy. Additionally, during 1996, he worked in London as in-house counsel at British Telecommunications plc in their M&A group. Dillahunt has been involved in numerous transactions including acquisitions, dispositions, public offerings, recapitalizations, going-private transactions, minority investments, joint ventures, defensive advisory assignments and fairness opinions. His clients have included private equity groups, public companies and private businesses.

Dillahunt received his undergraduate degree magna cum laude from the University of Wisconsin. He graduated Order of the Coif from the University of Wisconsin Law School and received the Daniel B. Grady Award, which is awarded to the highest-ranking student in the graduating class.



## Robin J. Engelson

Robin J. Engelson | Sapphire Financial Group

Ms. Engelson is Founder and Managing Partner of Sapphire Financial Group, an investment banking advisory firm specializing in capital raising and other services in connection with corporate growth, shareholder liquidity, mergers and acquisitions, and real estate transactions. Clients include public and privately held middle market companies, portfolio companies of private equity groups, funds and clients of professional service firms nationwide with EBITDA ranging from \$5 million-\$60 million and capital needs up to \$200 million.

Previously she was Managing Director and Head of the Private Placement Group for North America for Lazard Middle Market, a subsidiary of Lazard Ltd. (NYSE:LAZ). Prior to her career in investment banking, she held senior management positions at GE Capital and The Bank of New York where she was responsible for building billion-dollar loan portfolios for both institutions. She began her career at Wells Fargo and US Bank. Ms. Engelson has provided capital for or advised on more than \$10 billion in transactions across various industries.

Ms. Engelson has served on several corporate, professional and non-profit boards, including: Ameriprise Bank, FSB, a subsidiary of Ameriprise Financial, Inc. (NYSE:AMP), Medica Health Plans, a \$2 billion revenue insurance company, the Minnesota State Board of Accountancy and The Minnesota Chapter of the Association for Corporate Growth.

Ms. Engelson received a Master of Business Administration degree from The Anderson Graduate School of Management at UCLA and graduated Phi Beta Kappa with high honors and a Bachelor of Arts degree in economics from the Honors Program at the University of Michigan.



## Bruce Engler

Partner | Faegre Baker Daniels

Bruce Engler is the head of Faegre Baker Daniels' mergers and acquisitions practice.

Bruce has represented buyers, sellers and institutional investors in many different types of public and private M&A transactions. He has been lead counsel representing strategic and private equity clients in scores of significant M&A transactions with aggregate deal values totaling billions of dollars. In 2016, Chambers USA ranked Bruce as one of the top three Corporate/M&A attorneys in Minnesota. In recent years, Chambers USA has described Bruce as "one of Minnesota's preeminent M&A lawyers," "the 'cream of the crop' among M&A lawyers," "pragmatic and reasonable" and "a very business-oriented lawyer who focuses on the deal." Bruce has been quoted frequently in the media on M&A topics.

### Honors

- The Best Lawyers in America — Corporate Law, Leveraged Buyouts and Private Equity Law, and Mergers & Acquisitions Law, 2006-17 (Minnesota M&A Lawyer of the Year, 2016)
- Chambers USA: America's Leading Lawyers for Business — Corporate/M&A, 2008-16
- Minnesota Super Lawyers — Mergers & Acquisitions, 2006-16
- Who's Who in American Law
- Martindale-Hubbell — Peer Review Rating: AV Preeminent®

### Education

University of Michigan Law School, J.D., magna cum laude, Order of the Coif, Law Review (note editor) (1979)

Creighton University, B.A., summa cum laude (1976)

[Read full biography](#)



## James Frommelt

Managing Director, Co-Head of Mergers & Acquisitions | Craig-Hallum Capital Group

Mr. Frommelt joined Craig-Hallum in 2012 as Co-Head of its Mergers and Acquisitions Group. He has nearly 20 years of experience in leading mergers and acquisitions in the consumer products, business services, healthcare, and industrial products and manufacturing sectors. Mr. Frommelt has completed over 60 transactions with an aggregate deal value in excess of \$5 billion.

Mr. Frommelt joined Goldsmith, Agio, Helms (now Lazard Middle Market) in 1999 and was most recently the head of the Consumer practice. Prior to his investment banking career, Mr. Frommelt practiced law with the law firms of Dorsey & Whitney LLP in Minneapolis and Reinhart Boerner Van Deuren s.c. in Milwaukee. Mr. Frommelt's law practice was in the areas of mergers and acquisitions, public and private securities offerings, and general corporate law.

Mr. Frommelt is a member of both the Minnesota Bar and the Wisconsin Bar and is a frequent speaker on topics relating to mergers and acquisitions. He is currently on the Board of Directors for the Minnesota Chapter of the Association for Corporate Growth.

### Education

Marquette University, B.A.

University of Iowa College of Law, J.D., with distinction



## Carl Genberg

Director | Wells Fargo Securities

Carl Genberg is a director in the Middle Market Investment Banking group of Wells Fargo Securities. As co-head of the North Region, Carl is responsible for the origination and execution of investment banking services for companies and financial sponsors in the greater Midwest. In addition to serving clients as a mergers and acquisitions (M&A) advisor, Carl also serves clients' needs in loan syndications, bond offerings, debt and equity private placements, equity initial public offerings, and follow-on offerings. Carl is based in Detroit.

Before joining the Middle Market Investment Banking group in 2009, Carl spent four years at Wells Fargo Securities' predecessor M&A boutique, Barrington Associates, and industrial and automotive M&A boutique, W.Y. Campbell, executing sell-side M&A transactions in the consumer, internet, automotive, industrial, and energy sectors.

In addition to investment banking experience, Carl was a managing director at Kroll Associates, and chief financial officer of AOL's Entertainment division. Carl began his career in management consulting with Arthur D. Little where he focused on operational and strategic consulting engagements.

In addition to his responsibilities at Wells Fargo Securities, Carl participates in the Wells Fargo "Days of Service" campaign to help to fight childhood hunger.

Carl graduated from Claremont McKenna College where he was elected to Phi Beta Kappa and a Lowe/Baker Scholar.



## Pat Goy

Managing Director | Lincoln International

Pat is Head of the Privately-Held Business Group and a member of the Global Industrial Group at Lincoln International.

Pat has been advising public and private companies in mid-market M&A transactions for over 30 years. He has led deal teams in over 200 transactions for a variety of consumer and industrial clients. In particular, Pat has extensive expertise working with privately-owned and family businesses. He also has extensive credentials working with under-performing companies and those going through the bankruptcy process. Pat has provided expert witness testimony as to value and process in a number of Bankruptcy Court proceedings.

Pat's consumer expertise includes most consumer durables sold through the mass channels, DIY chains, and specialty channels. Product experience includes pet products, outdoor recreational products, health and beauty, lawn and garden, furniture, automotive, and kitchen and bath products, among others. Industrial product experience includes engineered industrial products, machinery and metals processing, agricultural equipment, transportation equipment, injection molding, packaging, filtration, and industrial distribution.

Pat has held a number of investment banking positions at leading firms including Continental Bank (now Bank of America), Stifel, Nicolaus & Co., and in 1988 started the Corporate Finance Department of Mesirow Financial in Chicago. In 1997, Pat joined Lincoln International as a Managing Director and is the most tenured officer of the firm after the four founders.

Pat holds a Bachelor of Science and a Master of Business Administration from Northern Illinois University.



## Jason Grais

Senior Director | TripleTree

Jason Grais is a Senior Director at TripleTree, focused on providing M&A and capital advisory services to clients in the healthcare sector. His specializations include Healthcare IT, Population Health Management, Clinical Services, Life Sciences Services, and Health Analytics. He has successfully closed transactions with some of the most influential strategic acquirers and private equity firms in the healthcare industry including Cerner, Health Care Services Corporation (HCSC), UnitedHealth Group, and Wolters Kluwer. Additionally, Jason has represented public companies, such as UnitedHealth Group, FIS Global, and FICO, in corporate carve-outs of healthcare-focused business units.

Prior to joining TripleTree in 2006, Jason worked in the medical software and professional services divisions at FICO and as a management consultant at Arthur Andersen.

He is an active philanthropist and community volunteer, including serving on the board of directors of the Minneapolis Jewish Federation and the Philanthropy and Advancement Committee of Gillette Children's Hospital.

Jason earned a B.B.A. in finance, investments, and banking from the University of Wisconsin and an M.B.A. from the Carlson School of Management at the University of Minnesota.



## Jeffrey P. Greiner

Managing Partner | Northern Pacific Group

Prior to founding Northern Pacific Group, Jeff focused on technology, business and financial services investments for Norwest Equity Partners, sourcing proprietary transactions and driving portfolio companies' business development and growth, including exits. Prior to joining Norwest Equity Partners, Jeff was Group Head for RBC Capital Markets in Minneapolis where he had a variety of responsibilities including leading the Firm's Global Technology Investment Banking practice. Jeff was a Founding Partner of Wessels, Arnold & Henderson (WA&H), where he ran Technology Investment Banking and served in similar capacity up to WA&H's sale to Dain Rauscher in 1998 when it became Dain, Rauscher Wessels (DRW) and then RBC Capital Markets upon its subsequent sale in 2001.

Jeff launched and helped lead WA&H Investments, DRW Investors, and DRW Venture Partners venture/private equity and mezzanine capital funds, which made approximately 250 investments from 1987 to 2004.

Jeff earned a B.S. in Economics from Southern Methodist University in 1980 and an M.B.A. from The Wharton School of the University of Pennsylvania in 1983. Jeff is active civically and in the community, currently serving as a director of The YMCA of The Greater Twin Cities, The Greater Twin Cities United Way, Boy Scouts of America Northern Star Council, and St. Mark's Episcopal Cathedral. Jeff serves on the Delaget and Outsell boards on behalf of Northern Pacific Group.



## Sima Griffith

Managing Principal | Aethlon Capital

Sima Griffith is founder and Managing Principal of Aethlon Capital. During her 25 year career, she has successfully structured and completed mergers, acquisitions and capital raises for entrepreneurs, private and public companies and family businesses.

Sima was the recipient of the National Association of Women Business Owners (Minnesota chapter) “Luminary Award” and the Women on Boards “Non-Profit Director of the Year.” She received the National Association of Women Business Owners Vision award and Finance and Commerce named Sima a “Top Women in Finance.” The Minneapolis/St. Paul Business Journal selected her as one of the Twin Cities “Women to Watch.”

She is a frequent speaker on issues and trends in mergers and acquisitions, private equity, and venture capital. Sima serves as a judge for the Minnesota Cup, a statewide contest for Minnesota’s newest and most innovative business idea and as a judge for the E&Y Entrepreneur of the Year Awards.

Sima Griffith has been featured in the Star Tribune, St. Paul Pioneer Press, Twin Cities Business Monthly, and the Minneapolis/St. Paul Business Journal.

She is a graduate of Amherst College and has served as Vice President of the Amherst Alumni Association of Minnesota. Sima is a registered Principal with FINRA and holds Series 7, 24, and 63 licenses.

### CURRENT BOARD AFFILIATIONS

- Walker Art Center – one of the nation’s “big-five” museums for modern art.
- PACER – a non-profit organization serving families of children and young adults with disabilities.

### PAST BOARD AFFILIATIONS

- The Minneapolis Foundation – a statewide center for philanthropy.
- The Minneapolis Club – a premier gathering place for business, civic, and community leaders.
- Engineering America – a provider of tanks and process equipment for the water industry.
- Children’s Hospitals and Clinics – the largest pediatric health-care organization in the Upper Midwest.
- The Children’s Theater Company – one of the world’s foremost theaters for young people.
- Investor Relations Section of The Public Relations Society of America – a trade association for investor relations professionals.
- Minnesota Women’s Economic Roundtable.



## Glenn Gurtcheff

Managing Director, Minneapolis Office | Harris Williams & Co.

Mr. Gurtcheff joined Harris Williams & Co. and founded the firm's Minneapolis office in 2006. He is currently co-head of the firm's Consumer practice, encompassing the food and beverage, restaurant and retail, consumer product, and consumer services industry segments. Mr. Gurtcheff has over 25 years of M&A and related transaction experience encompassing a wide range of industries. Prior to joining the firm, Mr. Gurtcheff was co-head of Piper Jaffray's Middle Market Mergers and Acquisitions practice, a group of investment banking professionals focused exclusively on mergers and acquisitions for a broad array of private equity and corporate clients. Prior to being named group head, Mr. Gurtcheff directed Piper Jaffray's food and beverage investment banking practice in addition to his responsibilities as a generalist M&A professional.

Mr. Gurtcheff's previous experience also includes mergers and acquisitions with Dain Rauscher Inc. (now RBC Dain Rauscher), corporate strategy at Northwest Airlines Corp., and work with Coopers & Lybrand's Valuation Services practice. Before attending business school, Mr. Gurtcheff was a product design engineer with General Motors Corp.

Mr. Gurtcheff earned an M.B.A. from the Wharton School at the University of Pennsylvania, an M.S. in Mechanical Engineering from the University of Minnesota, and a B.S. in Mechanical Engineering from the University of Notre Dame.



## Fred Halvin

Vice President, Corporate Development | Hormel Foods Corporation

As vice president, corporate development, Halvin is responsible for focusing on corporate direction and growth by continuing to oversee corporate strategy and the mergers and acquisitions process.

Halvin started his career with Hormel Foods in 1985 as the cost accounting manager at Farm Fresh Catfish Company (Hollandale, Miss.). In 1990, he advanced to corporate cost analyst at the Corporate Office (Austin, Minn.) where he was responsible for overseeing cost information for various parts of the corporation.

In 1996, he was named manager of the tax department where he was responsible for compliance and the filing of all federal, state and local returns. In 1999, he advanced to assistant controller, and in 2000 to treasurer of the company.

In late 2000, he was named director of Economic Value Added and given additional responsibilities as director of investor relations in 2001. The addition of mergers and acquisitions and strategy was effective in 2007. Halvin was named director of corporate development in 2008 and assumed his current role in 2012.

Halvin holds a bachelor of arts degree with a concentration in accounting from Midland University (Fremont, Neb.). He is originally from Red Oak, Iowa.

Halvin is a member of the Hormel Historic Home Board of Trustees.



## Chris Hofstad

Partner | Faegre Baker Daniels

Chris Hofstad is head of the firm's worldwide corporate group and its 200+ professionals. His personal practice spans a wide variety of areas, including mergers and acquisitions; corporate and business counseling; commercial and contractual matters; financing and securities; and joint ventures, outsourcing and similar complex arrangements.

### **Mergers and Acquisitions**

Chris has extensive experience in public and private M&A. He represents buyers, sellers, private equity firms, management, investors, lenders and others in a wide variety of industries.

### **Corporate and Business Counseling, Commercial and Contractual Matters**

He advises clients in a broad array of business matters, including commercial transactions and contract negotiations of all types; capitalizations, reorganizations, restructurings and dissolutions; regulatory matters and state law requirements; and governance, fiduciary duties and other equity holder relationships and disputes.

### **Financing and Securities**

Chris' experience involves a variety of financing transactions, including advising issuers and investors in securities laws; acquisition financings for lenders, borrowers and investors in leveraged buyouts and other complex transactions; and private placements of equity and debt.

### **Joint Ventures, Outsourcing and Other Complex Commercial Arrangements**

He has extensive experience in structuring and negotiating complex arrangements, including: joint ventures, strategic partnerships, outsourcing, licensing, development, manufacturing, supply, distribution and technology. His work in this area includes transactions involving Target Corporation, Eastman Kodak Company, Cargill, Polo Ralph Lauren, U.S. Bank and Life Time Fitness.

### **Closely Held Entities and Family-Owned Businesses**

Chris has broad experience in the unique aspects of closely held businesses, including those that are family owned. This includes ownership structures, succession planning, generational dynamics, liquidity arrangements and exit strategies.

[Read full biography](#)



## Brian Holcomb

Managing Director | BMO Capital Markets

Brian Holcomb has specialized in M&A transactions since 1981. During his career, he has been active in valuing, structuring and negotiating transactions for numerous entrepreneurs, private and public companies, and private equity groups. His broad industry experience includes particular expertise in the industrial manufacturing and services sectors. Brian joined BMO Financial Group in 2016 through its acquisition of Greene Holcomb Fisher which he co-founded in 1995. Earlier in his career, he was a managing director at Goldsmith Agio Helms (now Lazard Middle Market) and a managing director for Piper Jaffray, where he co-directed M&A activities. Brian is a past president of the Minnesota Chapter of the Association for Corporate Growth and a former member of Young President's Organization (YPO). He is also a frequent speaker on merger and acquisition-related topics. Brian is a graduate of Gustavus Adolphus College and the University of Minnesota Carlson School of Management (MBA).



## Steven Kennedy

Partner | Faegre Baker Daniels

Steven Kennedy represents such publicly held companies as Archer-Daniels-Midland Company, Baxter International, Inc., Buffalo Wild Wings, Inc., Hawkins, Inc., Piper Jaffray Companies and Polaris Industries, Inc. Steven represents buyers and sellers in the full range of public and private M&A transactions. He also represents a number of venture and growth capital firms in connection with their portfolio company investments.

Steven has represented:

- Zimmer Biomet in its purchase of Medtech S.A., a French public company
- Irvine Pharmaceutical Services and Avrio Biopharmaceuticals in the sale to Nitto Avecia Pharma Services, an affiliate of Nitto Denko Corporation (Japanese public company)
- Responsive Orthopedics in its sale to Medtronic
- Wilmington Group plc (U.K. public company) in the acquisition of Compliance Week from Haymarket Publishing Group
- Northern Pacific Group in its investment in Renters Warehouse
- Baxalta (Shire) in its investment in Vitesse Biologics, a joint venture with the Mayo Clinic and Velocity Pharmaceutical
- Baxter International in its acquisition of assets from Inspiration BioPharmaceuticals and Ipsen Pharma S.A.S. (French public company)
- Archer-Daniels-Midland Company in the sale of its ownership interest in Gruma SAB
- Verisae, Inc. in its sale to Marlin Equity Partners
- Retek, Inc. in its sale to Oracle

Steven's practice also includes all areas of corporate governance and securities law compliance. He has worked extensively with public and private companies and underwriters in connection with offerings of securities of all kinds.

Steven is the leader of the firm's Minneapolis office.

[Read full biography](#)



## Paul Koenig

Co-CEO | SRS Acquiom

Paul is an attorney, entrepreneur and co-CEO of SRS Acquiom® – the global leader for managing post-closing activity in private M&A, offering industry-leading shareholder representation, payment administration and escrow solutions.

Paul co-founded SRS in 2007 because he saw significant inefficiencies in the way M&A transactions were consummated. The company started by solving for the need for a professional shareholder representative to manage the post-closing process. SRS Acquiom has since introduced products that solve for unnecessary financial and administrative costs associated with escrows and payments, thus reducing many burdens for merger parties.

Before forming SRS Acquiom, Paul practiced law at some of the nation's most prestigious law firms. He was one of the founding partners of Kendall, Koenig & Oelsner, a Denver-based corporate and business law firm. Paul graduated from Northwestern University School of Law and received his BBA in Finance from the University of Iowa.



## Tim Krinke

Director, Valuation Services Group | Grant Thornton

Tim is a Director in the Transaction Services practice of Grant Thornton. As the practice leader for valuation services in the Minneapolis office, Tim is responsible for the development of business and intangible asset valuations and transaction consulting services.

### Experience

Tim specializes in the valuation of businesses and intangible assets for financial reporting, tax, mergers and acquisitions, and corporate planning purposes. Tim has provided valuations for financial reporting purposes including purchase price allocations and goodwill impairment testing. He has prepared valuations for tax purposes including estate and gift tax, corporate restructuring, C to S corporation conversions, and stock-based compensation. Tim has also provided valuations for mergers and acquisitions, buy/sell implementation and has assisted potential acquirers in vetting their proprietary merger models.

### Industry experience

Tim has supplied services to public and private companies in a broad range of industries, including, manufacturing, distribution, franchising, medical testing, healthcare, equipment leasing, and consumer and industrial products.

### Professional qualifications and memberships

Tim is a Chartered Financial Analyst (CFA) and is a member of the Association for Corporate Growth (ACG).

### Education

Juris Doctor, Magna Cum Laude  
William Mitchell College of Law

Bachelor of Business Administration, Finance and Economics, Magna Cum Laude  
University of Wisconsin – Eau Claire



## Lisa Kro

Co-Founder and Managing Director | Mill City Capital

Lisa is a co-founder of Mill City Capital, L.P. She has led or co-led Mill City's investments in Wholesale Produce Supply, Impact Confections, Inc. and JMH International and is a board member for Wholesale and Impact. Lisa is also responsible for the firm's internal operations, including investor relations and the Chief Risk Officer responsibilities.

From 2004-2010, Lisa was a Managing Director and the Chief Financial Officer at Goldner Hawn Johnson & Morrison, Inc. (GHJM), responsible for investor relations, portfolio company monitoring, fund management and oversight of the firm's internal operations. She also co-led GHJ&M's investment in Specialty Commodities, Inc. Prior to GHJ&M, Lisa spent over 17 years at KPMG LLP, most recently as Partner in Charge of the Consumer and Industrial Business Practice in KPMG's Midwest Region. She also gained international business experience by working in KPMG's Munich office in 1991-1992.

Lisa is also a director of Herman Miller Inc. (NASDAQ: MLHR) and holds a non-profit board position at Ecumen. She graduated summa cum laude from Minnesota State University-Moorhead with a degree in accounting and is a licensed CPA (inactive).



## Gary Laitner

Partner | Faegre Baker Daniels

Gary Laitner is a qualified solicitor in England and Wales, and he is a partner in the London business and corporate services group.

Prior to joining Faegre Baker Daniels, Gary was a partner at Crowell & Moring and a worldwide partner in the tax and legal practice of Arthur Andersen. He has considerable experience in all types of company and corporate finance transaction, including acquisitions, disposals and joint ventures. Gary has particular experience in cross-border merger and acquisition work, and antitrust issues.

[Read full biography](#)



## David Latzke

Managing Director | Cherry Tree & Associates

Dave has more than 30 years of experience serving as financial advisor and CFO across many industries. Dave's experience includes acquisition and divestiture transactions, the capital markets (debt and equity/public and private), restructuring projects, as well as public offerings and organizational structure and governance work for public companies.

Prior to joining Cherry Tree, Dave spent 11 years with Arthur Andersen working with entrepreneurial private and public companies and was CFO at Fourth Shift and SoftBrands for a combined 13 years. Dave is a CPA and received his B.A. in Accounting from the University of Northern Iowa. In addition to his Managing Director role, he served as SVP and CFO of Znomics, Inc., (OTC: ZNOM) and Cherry Tree Acquisition Corp., former Cherry Tree affiliates.

### Focus

- Industrial (manufacturing and distribution)
- Technology
- Agribusiness

### Prior Experience

- SVP & CFO, SoftBrands, Inc. (AMEX:SBN)
- EVP & CFO, Fourth Shift Corporation (NASDAQ:FSFT)
- Manager, Arthur Andersen & Co.

### Education

- B.A., Accounting, University of Northern Iowa
- Certified Public Accountant (Inactive)

### Other

- Member, American Institute of Certified Public Accountants
- Member, Minnesota Society of Certified Public Accountants
- Member, Financial Executives International
- Director, MyMeds, Inc.
- Current and past Director and Officer of various non-profit organizations



## Rich Mattera

Senior Deputy General Counsel | UnitedHealth Group

Richard Mattera is a Senior Deputy General Counsel at UnitedHealth Group. Richard is responsible for the Securities, Transactions and International legal group at UnitedHealth Group. This legal team oversees the securities, capital markets, M&A, real estate, tax, investments, joint ventures, key strategic transactions and international legal functions enterprise-wide.

Prior to joining UnitedHealth Group, Richard was a partner at the international law firm of Hogan Lovells, where he represented publicly and privately held companies in a variety of matters, including in the areas of mergers and acquisitions, joint ventures, securities, corporate finance and corporate governance.



## Ryan Miske

Partner | Faegre Baker Daniels

Ryan Miske works with a number of private and public companies, assisting clients with formation, debt and equity financing, mergers and acquisitions, and corporate governance. Prior to attending law school, Ryan served as a manager for an industrial supply company in Chicago.

The following is a representative sample of transactions in which Ryan played a key role:

- The \$1.45 billion sale of Cargill's U.S. pork business to JBS USA Pork
- The \$1.15 billion sale of MOM Brands Company to Post Holdings, Inc.
- The \$775 million acquisition of Applegate Farms, LLC, the \$700 million acquisition of Skippy® peanut butter business and the \$450 million acquisition of CytoSport Holdings, Inc. by Hormel Foods Corporation
- The \$450 million sale of its interest in Gruma, S.A.B. de C.V. by Archer-Daniels-Midland Company
- Sale of the Star Tribune to an affiliate of Glen A. Taylor
- Investments in Cameron's Coffee and Distribution Company, Imperial Plastics, Inc., Quest Events, LLC and Stouse, LLC by Goldner Hawn Johnson & Morrison Incorporated
- Leveraged buyout of Momentum Textiles, LLC by Norwest Equity Partners and subsequent disposition via stock sale to The Riverside Company
- Sale of General Mills, Inc.'s frozen bread dough business to Pennant Foods Company, LLC
- Leveraged buyout of Specialty Commodities, Inc. by Goldner Hawn Johnson & Morrison Incorporated and subsequent disposition via merger to Archer-Daniels-Midland Company
- The \$182 million sale of Remmele Engineering, Inc. to RTI International Metals, Inc.
- The \$440 million sale of Stellent, Inc. to Oracle Corporation
- Leveraged buyout of Allen Edmonds Corporation by Goldner Hawn Johnson & Morrison Incorporated and subsequent disposition via merger to an affiliate of Brentwood Associates
- Investment in Apex Information Technologies by Tonka Bay Equity Partners and subsequent disposition via merger to an affiliate of WestView Capital Partners

### Honors

- Minnesota Lawyer — Up & Coming Attorney, 2015
- Minnesota Super Lawyers — Rising Star, Mergers & Acquisitions, 2015
- M&A Advisor — 40 Under 40 Awards, Legal Advisor category, 2014
- Minneapolis/St. Paul Business Journal — 40 Under 40, 2014

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## Jon Nygren

Partner | Faegre Baker Daniels

Jon Nygren focuses his practice on mergers and acquisitions, corporate governance and general corporate issues for public and private companies. He has significant experience representing financial services, hedge fund and technology clients in connection with mergers and acquisitions.

Representative transactions in which Jon has played a key role include:

- Acquisitions by SunOpta Inc. of Sunrise Holdings (Delaware), Inc. and CitruSource LLC
- Sale of Life Time Fitness, Inc. to Leonard Green & Partners and TPG Capital
- Acquisitions by C.H. Robinson Worldwide, Inc. of freightquote.com, Inc., Phoenix International, Inc. and of the assets of Rosemont Farms Corporation and International Trade & Commerce, Inc.
- Numerous acquisitions by Element Materials Technology, a portfolio company of 3i Group
- Sale of Convey Compliance Systems, Inc. to Taxware, LLC, a portfolio company of Vista Equity Partners
- Acquisitions by JDS Uniphase Corporation of Network Instruments and Circadian Systems, Inc.
- Sale of Laker Software, Inc. to Envision Pharmaceutical Holdings, LLC, a portfolio company of TPG Global
- Sale of Analysts International Corp. to American CyberSystems, Inc.
- Sale of Great Plains Sand, LLC to Fairmount Minerals, Ltd.
- Acquisition by 3M Company of the business of Federal Signal Technologies Group and of Arizant Inc.
- Sale of Vital Images, Inc. to Toshiba Medical Systems Corporation
- Sale of PLATO Learning, Inc. to an affiliate of Thoma Bravo
- Acquisition by Woodstream Corporation of Zareba Systems, Inc.
- Sale by Crosstown Music Company of its assets to BMG Rights Management
- Sale of Winslow Capital Management to Nuveen Investments, Inc.
- Acquisition by Deluxe Corp. of Hostopia.com Inc.
- Acquisition by Royal Bank of Canada of Ferris, Baker Watts, Inc.
- Acquisition by Principal Financial Group of Morley Financial Services from Nationwide Corporation

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## Jann Ozzello Wilcox

Executive Vice President and Chief Investment Officer | Pohlad Companies

Jann Ozzello Wilcox is the Executive Vice President and Chief Investment Officer for the Pohlad Companies and Marquette Companies, LLC. She joined the Pohlad organization in 1991 as Chief Financial Officer of Marquette Bank Minneapolis, N.A., which was sold to US Bank in 1992. Subsequent to this sale, Jann was CFO of Marquette Financial Companies and Texas Financial Bancshares, Inc. In 2008 she was promoted to her current position of EVP and CIO, expanding her role within the Pohlad organization with overseeing the diverse investments and strategic financings, along with mergers and acquisitions across their broad business interests.

Prior to joining the Pohlad organization, she served as Chief Operating Officer for Dataserv Equipment, Inc. a vendor-independent, information technology company. With a J.D. degree from the University of Wisconsin, Ms. Ozzello Wilcox initially practiced law in Michigan and Minneapolis. Her community activities include service as board member and treasurer of the YMCA of Metropolitan Minneapolis, Inner City Tennis and currently serving as a board member for Twin Cities Public Television.



## Philip Quigley

Partner, National Head of Transaction Services | Smith & Williamson

Philip is National Head of Transaction Services and is based in our London office, managing a team which covers due diligence, reporting accountant services, valuations, business planning and financial modelling.

He deals with a wide range of corporate clients, including natural resources, media, technology, financial services and property sectors. Philip carries out due diligence investigations on acquisitions for clients, venture capitalists and banks and he is able to approve investment advertisements for regulatory purposes. He has advised a number of companies on admission to Aim and full listing, acting as reporting accountant. He has international experience, particularly in India, Hong Kong, China and the Far East, as well as the Brazil and the USA.

Philip joined Smith & Williamson in 1993 from KPMG.



## Keith Radtke

Partner | Faegre Baker Daniels

Keith Radtke is a partner in Faegre Baker Daniels' Minneapolis office, specializing in mergers and acquisitions, private equity, commercial transactions and general corporate counseling.

### Mergers & Acquisitions

Keith regularly represents buyers, sellers and institutional investors in many different types of strategic and private equity M&A transactions, strategic investments and joint ventures. He also represents owners of privately held companies in connection with the sale of their business.

### Private Equity

Keith regularly represents many of the leading private equity firms in the Twin Cities metropolitan area. He also represents management groups in connection with their investment and incentive arrangements in private equity transactions. His experience includes spearheading the overall transaction process, negotiating the acquisition-related aspects, and structuring and negotiating equity arrangements.

### Corporate Experience

Keith also represents privately held companies, portfolio companies of private equity firms and other emerging private companies in connection with corporate governance matters, key contracts and other corporate matters. He also regularly acts as outside counsel to privately held companies, helping them analyze and solve day-to-day legal issues.

Keith joined Faegre Baker Daniels in 1996. From 1999 through 2001, he worked as an investment banker in U.S. Bancorp Piper Jaffray's technology mergers and acquisitions group.

[Read full biography](#)



## Scott Richardson

Managing Director | Houlihan Lokey

Mr. Richardson is a Managing Director in Houlihan Lokey's Minneapolis office, where he heads the firm's Midwest Mergers and Acquisitions Group and co-heads the National M&A Group Steering Committee. In his nearly two decades of M&A experience, he has completed transactions on four continents, in the following industries: industrial products manufacturing and distribution, consumer products, business services, and healthcare products and services. He has advised many public and private companies in M&A transactions, debt and equity capital raising, strategic planning and exit strategies.

Before joining Houlihan Lokey, Mr. Richardson was a managing director at a middle-market investment banking firm specializing in M&A advisory. Before that, he directed domestic and international acquisitions, divestitures and joint ventures for the Pillsbury Company. Earlier, he worked for the North American subsidiary of the British conglomerate Albert Fisher, where he directed strategic planning and executed numerous acquisitions.

Mr. Richardson graduated with a specialization in finance from the McCombs School of Business at the University of Texas at Austin.



## John Rompon

Managing Partner | McNally Capital

John has 30 years of investment and operations experience. Over the course of his career, John has structured transactions as a lawyer, developed strategies as a management consultant, led management teams as a senior executive, made investments in private companies as an investor, and governed companies as a board member. He has relied on this broad experience in conducting due diligence on hundreds of transactions in a wide variety of industries, with an emphasis on technology-enabled services, logistics and healthcare. During the last ten years, John has focused his investment activity on transactions involving family offices in the U.S. and abroad.

John is the Managing Partner and co-founder of McNally Capital, a private equity investment firm that partners with family offices to make and manage direct private equity investments. He previously was a founding member and Principal in Hewlett-Packard's global Business Process Outsourcing (BPO) group, where he led complex transactions in India, Europe and Latin America. Before joining HP, John was the CEO of Brigade Corporation, a company based in Hyderabad, India, focused on delivering BPO services; prior to John acquiring the company in a management buyout, Brigade had been a portfolio company of General Atlantic Partners. John was previously a partner with First Consulting Group (FCG), a healthcare technology-consulting firm, where he established a captive venture capital firm and two consulting practices. Before joining FCG, he was a founding partner of SAI, Inc., a healthcare-focused consulting and investment firm, which he and his partners sold to Perot Systems. John was earlier a senior consultant with Booz Allen Hamilton and a senior associate with the law firm of Latham & Watkins.

Since 1996, John has served on a wide variety of private company boards; his current Board positions include AIA, Inc. (business services), Government Sourcing Solutions (business services), iVerify, Inc. (business services), Core Centric Solutions, Inc. (reverse logistics), and ITS Logistics, Inc. (third-party logistics). He is an active community member, presently serving on the boards of The Newberry Library and the Chicago Parks Foundation.

Mr. Rompon received a B.A. in Economics and History (with honors) from Northwestern University and a JD (with highest honors) from Indiana University – Bloomington.



## Amanda Rusin

Amanda Rusin | Polaris Industries

Amanda Rusin is Assistant General Counsel for Polaris Industries. Her practice focuses on mergers and acquisitions, dealer law and risk mitigation strategies. She is the lead M&A attorney at Polaris and is responsible for managing the M&A process from target development through integration. Prior to joining Polaris, Amanda was an associate at a large law firm before transitioning to in-house legal counsel for Cargill. During her time at Cargill she provided legal support for numerous M&A transactions and was eventually selected to be the director of a developing feed business, where she was able to leverage both her business and legal experience. She holds an MBA in Finance from the University of Minnesota where she also received her J.D.



## Craig A. Schioppo

Managing Director | Marsh

### Current Responsibilities

Craig Schioppo is managing director with Marsh's Transactional Risk Group in New York. As the Transactional Risk Practice Leader, he is known as an expert in the insurance of financial transaction risks, including M&A insurance, tax insurance and insurance programs addressing regulatory, environmental and litigation risks. Craig is constantly involved in the development of dedicated insurance products that facilitate mergers, acquisitions and other corporate transactions. He is also involved in negotiating the terms and conditions of all of the transactional risk solutions.

### Experience

Craig joined Marsh in 2003. He began his career as a staff accountant at Anchin Block & Anchin LLP in 1993. After spending two years as an auditor, Craig spent the next five years as a supervisor in the Tax Department where he was intimately involved in both corporate and individual tax planning and compliance. During his last four years as an accountant, Craig attended New York Law School as an evening student and was a Notes and Comments Editor of the law review.

Upon graduating law school, Craig spent the next four years practicing corporate and securities law at Kramer Levin Naftalis & Frankel LLP. As a corporate attorney, he had a diverse transactional-based practice with significant experience in domestic and cross-border mergers and acquisitions, joint ventures, securities and general corporate matters.

### Education

- B.S. in accounting, the State University of New York at Albany
- J.D., New York Law School, magna cum laude

### Affiliations

- Resident property and casualty insurance broker in the State of New York
- Nonresident property and casualty insurance broker in a majority of U.S. jurisdictions
- Admitted to practice law in the State of New York



## Kate Sherburne

Partner | Faegre Baker Daniels

Kate Sherburne is a partner in the corporate practice, where she focuses on mergers and acquisitions, securities and corporate governance.

Kate's representative transactions include:

- Represented public and private clients in acquisition and disposition transactions across numerous industries, including in retail, medical devices, software/technology, healthcare, professional sports, financial services, restaurants, manufacturing and distribution, wholesale, transportation, and recreational vehicles.
- Represented a private equity firm in transactions involving purchases and sales of portfolio companies.
- Represented management investors in connection with purchases of private companies by private equity firms.
- Represented privately-held businesses in connection with reorganization transactions.
- Represented an inventory finance company in the creation of a financing joint venture with a manufacturer.
- Represented issuers in public offerings of common stock, preferred stock, depositary shares and trust preferred securities.
- Represented issuers in private securities offerings and private placements of debt securities.

Kate also has significant experience with M&A representation and warranty insurance, a product that is being used with greater frequency in the current M&A market.

[Read full biography](#)



## James Snee

President & CEO | Hormel Foods Corporation

As president and chief executive officer of Hormel Foods, James P. Snee oversees all of the company's administrative area, business segments and global operations including Grocery Products, Refrigerated Foods, Specialty Foods, Jennie-O Turkey Store and International & Other.

Snee joined Hormel Foods in 1989 in the foodservice division and served in various positions within the group before being named manager of inventory and distribution for the Refrigerated Foods segment in 1995. He was promoted to foodservice area manager and foodservice regional sales manager in 1996 and 1998, respectively. Snee was named director of purchasing in 2006 and vice president of affiliated business units in 2008. He was named vice president and senior vice president of Hormel Foods International Corporation at the end of fiscal year 2011. He advanced to group vice president of Hormel Foods and president of Hormel Foods International Corporation in October 2012. Jim was named president and chief operating officer in October 2015, and he assumed his current position in October 2016.

Snee earned a Bachelor of Arts degree in marketing from New Mexico State University (Las Cruces, N.M.). He received his master's degree in business administration from the University of St. Thomas in St. Paul, Minn. Jim and his wife, Tammy, have two sons and one daughter.



## Steve Soderling

Partner | Tonka Bay Equity Partners LLC

### Experience

Steve joined Tonka Bay in 2005, after spending seven years on the buyout team of Norwest Equity Partners. At Norwest, he was involved in originating and closing management buyout and growth equity investments. He began his career with the Arthur Andersen economic and financial consulting group in the Chicago and Minneapolis offices.

### Education

Steve holds a degree in finance from the University of Notre Dame.

### Interests

While not at work, Steve enjoys spending time with his wife and four children. He also keeps busy coaching youth sports, attending his kids' events, and occasionally squeezing in a round of golf. Steve is an avid college sports fan and cheers for the Notre Dame Fighting Irish, where he also played hockey.

Steve is active with his church and also enjoys military history books, family travel, skiing and maintaining a backyard hockey rink during the winter.



## Jim Splinter

Group Vice President, Corporate Strategy | Hormel Foods Corporation

James M. Splinter is group vice president of corporate strategy. In this position, he is responsible for leading the company's strategic growth areas including innovation, communications, corporate development and strategy, consumer insights and building the company's digital and e-commerce capabilities across the enterprise.

Splinter has more than thirty years of experience with Hormel Foods. He joined the company in 1984 with Dubuque Foods, becoming product manager for retail sausage products in 1990. In 1995, he joined Hormel Foods as product manager for the meat products group in Austin, Minn., managing the marketing activities of Hormel® pepperoni, which earned a Best Print Media Campaign award from Food and Beverage magazine. In 1997, he joined the Grocery Products division as group product manager for the recipe ingredient group and oversaw the brand revitalization efforts for the SPAM® family of products.

In 1999, Splinter was promoted to senior vice president, sales and marketing of the retail division at Jennie-O Turkey Store where he oversaw the brand equity consolidation efforts of the Jennie-O brand and The Turkey Store brand. In 2003, he assumed the role of vice president of marketing for consumer products, Refrigerated Foods. He was promoted to group vice president, Grocery Products in 2010, successfully leading the segment to achieve strong growth, both organically and through acquisitions, such as Wholly Guacamole® dips, SKIPPY® peanut butter and Justin's® nut butters. He assumed his current role in October of 2016.

A native of Dubuque, Iowa, Splinter graduated from Loras College with a Bachelor of Arts degree in business and is a graduate of the University of Minnesota Carlson School of Management Executive Program in Minneapolis.



## Mike Stanchfield

Partner | Faegre Baker Daniels

Mike Stanchfield focuses his practice on mergers and acquisitions, corporate governance, takeover preparedness, and general corporate counseling. He represents public and private companies as buyers and sellers in acquisitions involving various forms of consideration. In the area of corporate governance, Mike counsels public companies and their boards on oversight responsibilities, board and committee structures, and fiduciary duties.

An authority on a variety of M&A and general corporate topics, Mike is a regular speaker and presenter. His representative transactions include the following:

- Target Corporation's successful defense of proxy contest waged by Pershing Square Capital
- Sale of Life Time Fitness to Leonard Green & Partners and TPG Capital (\$4 billion)
- Target Corporation's sale of its Marshall Field's division to May Department Stores (\$3.2 billion), sale of its pharmacy division to CVS Health (\$1.9 billion) and sale of its Mervyn's division to Sun Capital Partners and others (\$1.7 billion)
- Target Corporation's acquisition of Canadian leasehold interests from Zellers Inc. (\$1.8 billion)
- Sale of MOM Brands to Post (\$1.1 billion)
- General Mills' acquisition of Annie's, Inc. (\$820 million)
- Acquisitions by 3M Company of Arizant (\$810 million) and Attenti (\$230 million)
- Acquisitions by Hormel Foods Corporation of Applegate Farms (\$775 million), CytoSport (\$450 million) and Justin's (\$286 million)
- Sale of Retek Inc. in public bidding war won by Oracle Corporation (\$670 million)
- Graco Inc.'s acquisition of the global finishing business of Illinois Tool Works Inc. (\$650 million)
- C.H. Robinson Worldwide's acquisitions of Phoenix International Freight Services (\$635 million) and freightquote.com (\$365 million)
- Archer-Daniels-Midland's acquisition of Minnesota Corn Processors (\$635 million)
- Sale of Stellent, Inc. to Oracle Corporation (\$440 million)

[Read full biography](#)



## Mark Wilson

Partner | Catalyst Corporate Finance

Mark is a Partner at Catalyst Corporate Finance LLP with over 25 years' business experience gained within corporate finance advisory, private equity and industry. Catalyst is the leading independent financial advisory firm in the UK and operates in the US and globally through its international partnership.

Mark advises entrepreneurs and management teams of mid-market corporates in the UK and overseas, as well as private equity investors across a range of sectors. He has significant overseas experience having studied, lived and worked in the Netherlands for ten years following time in the US, Singapore and the Middle East. Mark leads Catalyst's international business efforts.

Whilst Mark advises across a range of sectors, he focuses on sustainability and is an expert in the waste and resource management sector, leading Catalyst's Waste & Energy team. He writes regularly for the industry's leading journals and publishes The Catalyst Waste Fast 50 in conjunction with the CIWM, which identifies the fastest-growing, privately owned companies across the industry.

Recent transactions include advising Spanish packaging corporate SAICA on its acquisition of Americk Packaging Group; advising Netherlands-based Waterland Private Equity on its acquisition of Ballast Phoenix, the UK's leading IBA recycler; and advising on the sale of LRS Consultancy to Anthesis Consulting Group.